



**Mohave Priority 1 E-rate  
Contract Overview**  
Rev. 2/27/12, BB/JTP

**Eligible for:** E-rate Priority 1 services  
**Form 470 number:** 769050000934059  
**Form 470 filed by:** Mohave Educational Services Cooperative, Inc.  
**Contract award date:** 1/6/2012  
**Contract terms:** 1/6/2012 – 6/30/2013  
7/1/2013 – 6/30/2014  
7/1/2014 – 6/30/2015  
7/1/2015 – 12/31/2016

**Vendors:** Cox Arizona Telcom, LLC  
Integra Telecom of Arizona, Inc.  
SCSConnect  
Strategic Technology Communications, Inc.  
Suddenlink Communications

**Notes:** The contracts are available to all Mohave members. A member list may be accessed via this link: [http://fm.mesc.org/mem\\_list.php](http://fm.mesc.org/mem_list.php)  
Non-members may join Mohave by completing a Mohave Cooperative Purchase Agreement (CPA). The CPA is available via this link:  
[http://www.mesc.org/member\\_signup.html](http://www.mesc.org/member_signup.html)  
Order processing guides follow this cover page.  
A chart showing the service area for each vendor follows the order processing guides.  
Contract user guides follow the service area chart.  
Contract documents may be accessed by clicking the “Contract Documents” link at the end of each contract user guide.  
Contract pricing may be accessed by clicking the “Mohave’s Pricing” link at the end of each contract user guide. Access to pricing is available to members only.  
Non-E-rate purchases may be made under the contracts.  
The E-rate program requires a carrier to be selected by a mini-bid. You may select the evaluation criteria for your mini bid. However, E-rate rules require pricing to be given the highest priority. The SLD has much more information regarding the selection process at the following link:  
[http://www.universalservice.org/res/documents/sl/pdf/2007\\_training/samples-checklist-carrier-selection-templates.pdf](http://www.universalservice.org/res/documents/sl/pdf/2007_training/samples-checklist-carrier-selection-templates.pdf)

**Mohave contacts:** Specific contacts are noted in the order processing guide and in the user guide for each contract.



## USING MOHAVE ERATE PRIORITY 1 ELIGIBLE CONTRACTS FOR ERATE PURCHASES

2/24/12, JTP

**We trust this guide will help members make Priority 1 Erate purchases with our contracts. The process begins after the member receives funding approval from the Schools and Libraries Division (SLD).**

➤ **Prepare a purchase order for Mohave's admin fee**

- The vendor is Mohave Educational Services Cooperative, Inc.
- Note that the PO is for admin fee on an Erate purchase.
- List the vendor's Mohave Contract Number.
- Provide a description of the project and the total cost of contract goods and services in the body of the PO. Purchase details may be provided by the detail vendor quote or a separate detail sheet prepared by the member.
- *PO amount will be 1% of the cost of all contract goods and services. (Admin fee is based upon the actual cost of contract goods and services, both the SLD funded and unfunded amounts.)*
- Contract prices in these contracts do not include admin fee because USAC will not pay admin fees.
- *A sample PO for Mohave's admin fee is on the reverse side of this document.*

➤ **Prepare a purchase order for the goods and services**

- The vendor is the Mohave vendor providing the goods and services
- Note that this is an Erate purchase,
- List the vendor's contract number.
- Provide a description of the project, list the item(s) to be purchased, and provide Mohave contract price(s) in the body of the PO.
- For long detailed orders, members may provide the project's description in the body of the PO and attach the details on separate sheet or vendor quote.
- *PO amount will be the amount the member will pay directly to the vendor (the amount not funded by the SLD).*
- Mohave's admin fee is not included in this amount.
- *A sample PO for goods and services is on the reverse side of this document.*

➤ **Send both purchase orders to Mohave for review**

- Attach a copy of the vendor's quote.
- Attach a copy of the SLD Funding Commitment Decision Letter.
- Highlight the section of the Funding Commitment Decision Letter that applies to the PO.

➤ **Mohave will email approvals to the member & vendor, including**

- The member PO with the "MESC Reviewed" stamp.
- An "Erate Summary" with total project cost and other information.
- Vendor should only start work after receipt of the MESC Reviewed PO and Erate Summary.

➤ **Vendor will perform the work in accordance with the contract and the purchase order**

➤ **Vendor will invoice the Universal Service Fund for the SLD-funded portion of goods & services**

- Universal Services Fund payment will be made directly to the vendor.

➤ **Vendor will invoice the member for the balance of goods & services cost**

- Member payment will be made directly to the vendor.

➤ **Mohave will invoice the member for Mohave's 1% admin fee**

- Mohave's admin fee payment will be made directly to Mohave.

➤ **Direct inquiries to Julia Tribbett, Director, Business & Operations, 928-718-3074 or [julia@mesc.org](mailto:julia@mesc.org).**

*Mohave assists members with purchase verification, but member must independently verify that quotations and purchase orders comply with the terms of the contract. Contract documentation is available on our website to assist in meeting this due diligence responsibility.*

## Sample Erate Purchase Orders

### Sample Erate Admin Fee Purchase Order

A Mohave Admin Fee PO is issued and sent to Mohave.

A description of the Erate project is provided in the body of the PO. This example contains the information Mohave needs for prompt review of the PO.

The PO amount is equal to Mohave's 1% admin fee. **The admin fee amount is 1% of the total cost of goods and services.**

Member will issue a separate Erate goods & service PO. That PO is issued to the Mohave vendor and sent to Mohave for review. Copies of the goods & services PO, the vendor's quote, and the SLD's Funding Commitment Report must accompany the Erate POs sent to Mohave.

EXHIBIT SAMPLE ERATE PURCHASE ORDER FOR MOHAVE'S ADMIN FEE							
<b>Purchase Order</b>		<b>XYZ Member Organization</b> 123 Member Street Phoenix, AZ 85012			<b>PO No. 90002</b>		
Mail invoices to above address				PO # must be on all documents MSDS sheets must accompany all products			
<b>PO Date:</b> 7/01/09		<b>Questions?</b> Jane Buyer 602-321-6543					
<b>PO Issued To:</b> Mohave Educational Services Cooperative, Inc. 625 E. Beale St. Kingman, AZ 86401				<b>Ship To:</b> Attn: Central Receiving XYZ Member Organization 1000 Receiving Lane Phoenix, AZ 85012			
Vendor Phone: 928-753-6945		Fax:		Project #:		Contact: Bill Smith 602-277-4290	
Qty	Unit	Part #	Description	Tax	Freight	Unit	Extended
1	EA		Admin Fee for Erate Purchase As Per Attached Quote #4567 Provide Erate Networking Service From ABC Vendor Company Project Subtotal: \$25,000.00 Mohave Admin Fee: \$25,000 X .01=\$250.00 Mohave Contract #08-ABC-1234 See PO #90010 to ABC Vendor Company  Attached: Copy Erate Goods & Services PO to ABC, Vendor Quote & SLD Funding Commitment Report			250.00	250.00
<b>APPROVAL SIGNATURES</b> <i>Joe E. Purchase</i>				Sub-Total: 250.00 Freight: .00 Tax: .00 Total Amount: 250.00			
<b>Notes:</b> Receiving Department Closed Fridays Order must be received by 6/30/10				Order Via: <b>Email</b> <b>FILE COPY</b> Page 1 of 1			

### Sample Erate Goods & Services Purchase Order

A Goods & Services PO is issued to the vendor and sent to Mohave for review.

A description of the Erate project is provided in the body of the PO. This example contains the information Mohave needs for prompt review of the PO.

The PO amount is equal to the amount the member will pay directly to the vendor. (The amount **not** funded by the SLD.)

Member will issue a separate Erate PO for Mohave's admin fee. That PO is issued to Mohave and sent to Mohave for review. Copies of the admin fee PO, the vendor's quote, and the SLD's Funding Commitment Report must accompany the Erate POs sent to Mohave.

EXHIBIT SAMPLE ERATE PURCHASE ORDER FOR GOODS & SERVICES							
<b>Purchase Order</b>		<b>XYZ Member Organization</b> 123 Member Street Phoenix, AZ 85012			<b>PO No. 90003</b>		
Mail invoices to above address				PO # must be on all documents MSDS sheets must accompany all products			
<b>PO Date:</b> 7/01/09		<b>Questions?</b> Jane Buyer 602-321-6543					
<b>PO Issued To:</b> ABC Vendor Company 456 Vendor Avenue Tucson, AZ 85705				<b>Ship To:</b> Attn: Central Receiving XYZ Member Organization 1000 Receiving Lane Phoenix, AZ 85012			
Vendor Phone:		Fax:		Project #:		Contact: Bill Smith 602-277-4290	
Qty	Unit	Part #	Description	Tax	Freight	Unit	Extended
1	EA		Erate Purchase Provide Erate Networking Service Per Attached Quote #4567 SLD Funded Amount: \$22,500 (Per attached SLD Funding Commitment Report) Mohave Contract #08-ABC-1234  Attached: Copy of Mohave Erate Admin Fee PO, Vendor Quote & SLD Funding Commitment Report			22,500.00	22,500.00
<b>APPROVAL SIGNATURES</b> <i>Joe E. Purchase</i>				Sub-Total: 22,500.00 Freight: .00 Tax: .00 Total Amount: 22,500.00			
<b>Notes:</b> Receiving Department Closed Fridays Order must be received by 6/30/10				Order Via: <b>Email</b> <b>FILE COPY</b> Page 1 of 1			



## USING MOHAVE ERATE PRIORITY 1 ELIGIBLE CONTRACTS FOR NON-ERATE PURCHASES

2/24/12, JTP

**Mohave's Erate Priority 1 contracts may be used for non-Erate purchases. We trust this guide will help members make those purchases with our contracts.**

➤ **Prepare a purchase order for Mohave's admin fee**

- The vendor is Mohave Educational Services Cooperative, Inc.
- Note that the PO is for admin fee.
- List the vendor's Mohave Contract Number.
- Provide a description of the project and the total cost of contract goods and services in the body of the PO. Purchase details may be provided by the detail vendor quote or a separate detail sheet prepared by the member.
- *PO amount will be 1% of the cost of all contract goods and services.*
- Contract prices in these contracts do not include admin fee because the contracts are Erate Priority 1 eligible, and USAC will not pay admin fees.
- *A sample PO for Mohave's admin fee is on the reverse side of this document.*

➤ **Prepare a purchase order for the goods and services**

- The vendor is the Mohave vendor providing the goods and services
- List the vendor's contract number.
- Provide a description of the project, list the item(s) to be purchased, and provide Mohave contract price(s) in the body of the PO.
- For long detailed orders, members may provide the project's description in the body of the PO and attach the details on separate sheet or vendor quote.
- *PO amount will be the total cost of the purchase.*
- Mohave's admin fee is not included in this amount.
- *A sample PO for goods and services is on the reverse side of this document.*

➤ **Send both purchase orders to Mohave for review**

- Attach a copy of the vendor's quote.

➤ **Mohave will email approvals to the member & vendor, including**

- The member PO with the "MESC Reviewed" stamp.
- An "Erate Summary" with total project cost and other information.
- Vendor should only start work after receipt of the MESC Reviewed PO and Erate Summary.
- Note: The erate summary is required for Mohave's internal process because admin fee is not included in contract prices.

➤ **Vendor will perform the work in accordance with the contract and the purchase order**

➤ **Vendor will invoice the member for the goods & services provided**

➤ **Mohave will invoice the member for Mohave's 1% admin fee**

➤ **Member pays vendor for goods and services and pays admin fee directly to Mohave**

➤ **Direct inquiries to Julia Tribbett, Director, Business & Operations, 928-718-3074 or [julia@mesc.org](mailto:julia@mesc.org).**

***Note:** Follow this process for Erate purchases to be reimbursed via a Form 472, Billed Entity Applicant Reimbursement (BEAR) form. The PO should include a statement similar to the following: "A BEAR form will be submitted for reimbursement on this purchase."*

*Mohave assists members with purchase verification, but member must independently verify that quotations and purchase orders comply with the terms of the contract. Contract documentation is available on our website to assist in meeting this due diligence responsibility.*

## Sample Non-Erate Purchase Orders for Mohave's Priority 1 Eligible Contracts

### Sample Non-Erate Admin Fee Purchase Order

A Mohave Admin Fee PO is issued and sent to Mohave.

A description of the purchase is provided in the body of the PO. This example contains the information Mohave needs for prompt review of the PO.

PO amount is equal to Mohave's 1% admin fee. **The admin fee amount is 1% of the total cost of contract goods and services.**

Referencing the goods & service PO helps with order management.

Note this is a non-Erate purchase.

**Sample Non-Erate Purchase Order for Mohave's Admin Fee**

<b>Purchase Order</b>		<b>XYZ Member Organization</b> 123 Member Street Phoenix, AZ 85012 <small>Mail invoices to above address</small>	<b>PO No. 90002</b> <small>PO # must be on all documents</small>
<small>MSDS sheets must accompany all products</small>			
<b>PO Date:</b> 2/14/12		<b>Questions?</b> Jane Buyer 602-321-6543	
<b>PO Issued To:</b> Mohave Educational Services Cooperative, Inc. 625 E. Beale Street Kingman, AZ 86401		<b>Ship To:</b> Attn: Central Receiving XYZ Member Organization 1000 Receiving Lane Phoenix, AZ 85012	
<b>Vendor Phone:</b>	<b>Fax:</b>	<b>Project #:</b>	<b>Contact:</b> Bill Smith 602-277-4290
<b>City</b>	<b>Unit</b>	<b>Part #</b>	<b>Description</b>
1	EA		Admin Fee for Purchase Under PO 90003
			Provide LAN/WAN Per Attached Quote #4567 Mohave Contract #08-ABC-1234
			Project Subtotal: \$264,451.02 Mohave Admin Fee: \$264,451.02 x .01 = \$2,644.51
			Non-Erate Purchase
<b>APPROVAL SIGNATURES</b> <i>Joe E. Purchase</i>			
<b>Notes:</b> Receiving Department Closed Fridays Order must be received by 6/30/12			
<b>Sub-Total:</b>		\$2,644.51	
<b>Freight:</b>		.00	
<b>Tax:</b>		.00	
<b>Total Amount:</b>		\$2,644.51	
<b>Order Via:</b>		<b>Email</b>	
<b>FILE COPY</b>			
Page 1 of 1			

### Sample Non-Erate Goods & Services Purchase Order

A goods & services PO is issued to the vendor and sent to Mohave for review.

A description of the purchase is provided in the body of the PO. This example contains the information Mohave needs for prompt review of the PO.

PO amount is equal to the total cost of contract goods and services.

Note this is a non-Erate purchase.

The MESC Reviewed stamp is Mohave's approval for the vendor to provide the goods and services under the Mohave contract.

**Sample Non-Erate Purchase Order for Goods & Services**

<b>Purchase Order</b>		<b>XYZ Member Organization</b> 123 Member Street Phoenix, AZ 85012 <small>Mail invoices to above address</small>	<b>PO No. 90003</b> <small>PO # must be on all documents</small>
<small>MSDS sheets must accompany all products</small>			
<b>PO Date:</b> 2/14/12		<b>Questions?</b> Jane Buyer 602-321-6543	
<b>PO Issued To:</b> ABC Vendor Company 456 Vendor Avenue Tucson, AZ 85705		<b>Ship To:</b> Attn: Central Receiving XYZ Member Organization 1000 Receiving Lane Phoenix, AZ 85012	
<b>Vendor Phone:</b>	<b>Fax:</b>	<b>Project #:</b>	<b>Contact:</b> Bill Smith 602-277-4290
<b>City</b>	<b>Unit</b>	<b>Part #</b>	<b>Description</b>
1	EA		Provide WAN/LAN Per Attached Quote #4567 Mohave Contract #08-ABC-1234
			Non-Erate Purchase
<b>APPROVAL SIGNATURES</b> <i>Joe E. Purchase</i>			
<b>Notes:</b> Receiving Department Closed Fridays Order must be received by 6/30/12			
<b>Sub-Total:</b>		264,451.02	
<b>Freight:</b>		.00	
<b>Tax:</b>		.00	
<b>Total Amount:</b>		264,451.02	
<b>Order Via:</b>		<b>Email</b>	
<b>FILE COPY</b>			
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**MESC REVIEWED**  
*PO # 90003 Update 09/30/11*

**Telecommunications and Internet Services Contracts By County**

**Contract Award Date**

**Form 470 #**

**Contract End Date**

**Solicitation**

Vendor	Type of Provider	Contract Number	Contract End Date	Apache	Cochise	Cocino	Gila	Graham	Greenlee	La Paz	Maricopa	Mohave	Navajo	Pima	Pinal	Santa Cruz	Yavapai	Yuma
Cox Arizona Telcom, LLC	Cable Company	11M-COX-0106	12/31/16		X						X			X	X			
Integra Telecom of Arizona, Inc.	Competitive Local Exchange Carrier	11M-INTE-0106	12/31/16	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
SCSConnect	Wireless Company	11M-SCSC-0106	12/31/16	X									X					
Strategic Technology Communications, Inc.	Wireless Company	11M-STC-0106	12/31/16	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Suddenlink Communications	Cable Company	11M-SLC-0106	12/31/16			X	X			X		X					X	



**Mohave Contract  
User Guide for  
Cox Arizona Telcom, LLC**

**Contract Number:** 11M-COX-0106

**Vendor Contact:** Ann Newman

**Vendor Website:** <http://www.coxbusinessaz.com/enterprise>

**Phone:** 623-328-4197

**Email:** ann.newman@cox.com

**Products or Services:** Provides a variety of Telecommunications and Internet services. SPIN Number: 143014467 470 Number: 769050000934059

**Excluded Items:** None

**P.O. Address:** Ann Newman  
Cox Arizona Telcom, LLC  
1550 W. Deer Valley Rd.  
Phoenix AZ, 85027

**Remit To:** Cox Arizona Telcom, LLC  
PO Box 53249  
Phoenix AZ, 85072-3249

**Effective Date:** 01/06/2012

**Renews Annually:** June 30

**Final Expiration:** 12/31/2016- *Maximum term. May be earlier if contract is not extended at annual renewal. Verify on Mohave's website.*

**Contract Specialist:** Mark DiBlasi      **Phone:** 928-718-3220      **Email:** mark@mesc.org  
*Contact the Contract Specialist with contract inquiries.*

**Procurement Specialist:** Mike Nentwig      **Phone:** 928-718-3203      **Email:** mike@mesc.org  
*Contact the Procurement Specialist with order inquiries.*

**Pricing:** Fixed

**Shipping:** Included

**Volume Discount:** None

**Perf/Pay Bond:** N/A

**Admin Fee:** Mohave's 1% administration fee is not included in the vendor's price for this Erate contract. Mohave will invoice member direct for payment of administration fee.

**Ordering Information:** This is a standard order contract. Make your purchase order out to Cox Arizona Telcom, LLC and send to Mohave for review.

Resources: » Mohave's Website: [www.mesc.org](http://www.mesc.org)  
» Contract Documents: [http://www.mesc.org/contracts/11M\\_COX\\_0106.zip](http://www.mesc.org/contracts/11M_COX_0106.zip)  
» Mohave's Pricing: [www.mesc.org/contract\\_pricing.html](http://www.mesc.org/contract_pricing.html)





**Mohave Contract  
User Guide for  
Suddenlink Communications**

**Contract Number:** 11M-SLC-0106

**Vendor Contact:** Glen Clark

**Vendor Website:** <http://www.suddenlink.com>

**Phone:** 928-707-2592

**Email:** [glen.clark@suddenlink.com](mailto:glen.clark@suddenlink.com)

**Products or Services:** Suddenlink offers Phone, PRI, Internet and fiber-based services including WANs and Internet bandwidth. Suddenlink services are available in Kingman, Bullhead City, Lake Havasu City, Parker, Flagstaff, Sedona, Cottonwood, Village of Oak Creek, Camp Verde, Payson, Pine & Strawberry. SPIN Number: 143035552 470 Number: 769050000934059

**Excluded Items:** None

**P.O. Address:** Glen Clark  
Suddenlink Communications  
1601 Plaza Way  
Flagstaff AZ, 86001

**Remit To:** Suddenlink Communications  
PO Box 660365  
Dallas TX, 75266-0365

**Effective Date:** 01/06/2012

**Renews Annually:** June 30

**Final Expiration:** 12/31/2016- *Maximum term. May be earlier if contract is not extended at annual renewal. Verify on Mohave's website.*

**Contract Specialist:** Mark DiBlasi      **Phone:** 928-718-3220      **Email:** [mark@mesc.org](mailto:mark@mesc.org)  
*Contact the Contract Specialist with contract inquiries.*

**Procurement Specialist:** Maria Brissette      **Phone:** 928-718-3237      **Email:** [maria@mesc.org](mailto:maria@mesc.org)  
*Contact the Procurement Specialist with order inquiries.*

**Pricing:** Fixed and % off MSRP

**Volume Discount:** None

**Shipping:** Included

**Perf/Pay Bond:** N/A

**Admin Fee:** Mohave's 1% administration fee is not included in the vendor's price for this Erate contract. Mohave will invoice member direct for payment of administration fee.

**Ordering Information:** This is a standard order contract. Make your purchase order out to Suddenlink Communications and send to Mohave for review.

Resources: » Mohave's Website: [www.mesc.org](http://www.mesc.org)  
» Contract Documents: [http://www.mesc.org/contracts/11M\\_SLC\\_0106.zip](http://www.mesc.org/contracts/11M_SLC_0106.zip)  
» Mohave's Pricing: [www.mesc.org/contract\\_pricing.html](http://www.mesc.org/contract_pricing.html)





**Contract Number:** 11M-STC-0106

**Vendor Website:** <http://www.stc-comm.com>

**Vendor Contact:** Duke Merhavy

**Phone:** 877-782-2661 or 480-281-6400

**Email:** sales@stc-comm.com

**Products or Services:** STC Provides Affordable Managed, Hosted, and Cloud Telecommunications Solutions. Solutions include both infrastructure engineering and installations, and state-of-the-art hosted services. STC provides private infrastructures and services that enable high-speed broadband connectivity and hosted services for data, voice, and video communications. SPIN Number: 143024856 470 Number: 769050000934059

**Excluded Items:** None

**P.O. Address:** Josh Bell  
Strategic Technology Communications, Inc.  
13828 N. 41st Place  
Phoenix AZ, 85032

**Remit To:** Strategic Technology Communications, Inc.  
13828 N. 41st Place  
Phoenix AZ, 85032

**Effective Date:** 01/06/2012

**Renews Annually:** June 30

**Final Expiration:** 12/31/2016- *Maximum term. May be earlier if contract is not extended at annual renewal. Verify on Mohave's website.*

**Contract Specialist:** Mark DiBlasi  
*Contact the Contract Specialist with contract inquiries.*

**Phone:** 928-718-3220

**Email:** mark@mesc.org

**Procurement Specialist:** Maria Brissette  
*Contact the Procurement Specialist with order inquiries.*

**Phone:** 928-718-3237

**Email:** maria@mesc.org

**Pricing:** Fixed and % off MSRP

**Volume Discount:** 0-\$10,000: 5%; \$10,0001-\$25,000: 10%; \$25,0001-\$50,000: 15%; \$50,0001-\$100,000: 20%; \$100,0001-\$200,000: 25%; \$200,0001-\$300,000: 30%; \$300,0001-\$500,000: 35%; \$50,0001 – Higher: 40%

**Shipping:** Included

**Perf/Pay Bond:** N/A

**Admin Fee:** Mohave's 1% administration fee is not included in the vendor's price for this Erate contract. Mohave will invoice member direct for payment of administration fee.

**Ordering Information:** This is a standard order contract. Make your purchase order out to Strategic Technology Communications, Inc. and send to Mohave for review.

Resources: » Mohave's Website: <http://www.mesc.org>

» Contract Documents: [http://www.mesc.org/contracts/11M\\_STC\\_0106.zip](http://www.mesc.org/contracts/11M_STC_0106.zip)

» Mohave's Pricing: [http://www.mesc.org/contract\\_pricing.html](http://www.mesc.org/contract_pricing.html)



**Mohave Contract  
User Guide for  
SCSConnect**

**Contract Number:** 11M-SCSC-0106

**Vendor Contact:** Wendy Heinz

**Vendor Website:** <http://www.scsconnect.com>

**Phone:** 505-863-2424

**Email:** wheinz@scsconnect.com

**Products or Services:** SCSConnect provides a variety of Telecommunications and Internet services, and is a full service Internet Service Provider. Uses advanced Microwave Broadband Technology to bring robust service to remote areas providing data transmission speeds up to 700 Mbps. Their Network operating Center in Gallup, New Mexico interfaces with CenturyLink and the world-wide-web. SPIN Number: 143024692 470 Number: 769050000934059

**Excluded Items:** None

**P.O. Address:** Wendy Heinz  
SCSConnect  
PO Box 1586  
Gallup NM, 87305

**Remit To:** SCSConnect  
PO Box 1586  
Gallup NM, 87305

**Effective Date:** 01/06/2012

**Renews Annually:** June 30

**Final Expiration:** 12/31/2016- *Maximum term. May be earlier if contract is not extended at annual renewal. Verify on Mohave's website.*

**Contract Specialist:** Mark DiBlasi      **Phone:** 928-718-3220      **Email:** mark@mesc.org  
*Contact the Contract Specialist with contract inquiries.*

**Procurement Specialist:** Mike Nentwig      **Phone:** 928-718-3203      **Email:** mike@mesc.org  
*Contact the Procurement Specialist with order inquiries.*

**Pricing:** Fixed & Percentage Off MSRP

**Volume Discount:** None

**Shipping:** Included

**Perf/Pay Bond:** N/A

**Admin Fee:** Mohave's 1% administration fee is not included in the vendor's price for this Erate contract. Mohave will invoice member direct for payment of administration fee.

**Ordering Information:** This is a standard order contract. Make your purchase order out to SCSConnect and send to Mohave for review.

**Resources:** » Mohave's Website: [www.mesc.org](http://www.mesc.org)  
» Contract Documents: [http://www.mesc.org/contracts/11M\\_SCSC\\_0106.zip](http://www.mesc.org/contracts/11M_SCSC_0106.zip)  
» Mohave's Pricing: [www.mesc.org/contract\\_pricing.html](http://www.mesc.org/contract_pricing.html)



**Mohave Contract  
User Guide for  
Integra Telecom of Arizona, Inc.**

**Contract Number:** 11M-INTE-0106

**Vendor Website:** <http://www.integratelecom.com>

**Vendor Contact:** Robert Backie

**Phone:** 602-889-9873

**Email:** robert.backie@integratelecom.com

**Products or Services:** Provides a variety of Telecommunications and Internet services. SPIN Number: 143000131 470 Number: 769050000934059

**Excluded Items:** None

**P.O. Address:** Jay Burrow  
Integra Telecom of Arizona, Inc.  
3540 E. Baseline Road, Suite 150  
Phoenix AZ, 85042

**Remit To:** Integra Telecom of Arizona, Inc.  
PO Box 2966  
Milwaukee WI, 53201-2966

**Effective Date:** 01/06/2012

**Renews Annually:** June 30

**Final Expiration:** 12/31/2016- *Maximum term. May be earlier if contract is not extended at annual renewal. Verify on Mohave's website.*

**Contract Specialist:** Mark DiBlasi **Phone:** 928-718-3220 **Email:** mark@mesc.org  
*Contact the Contract Specialist with contract inquiries.*

**Procurement Specialist:** Maria Brissette **Phone:** 928-718-3237 **Email:** maria@mesc.org  
*Contact the Procurement Specialist with order inquiries.*

**Pricing:** Percentage of MSRP and Fixed

**Volume Discount:** 0-\$10,000 - 5% \$10,0001-\$25,000 - 10% \$25,0001-\$50,000 - 15% \$50,0001-\$100,000 - 20% \$100,0001-\$200,000 - 25% \$200,0001-\$300,000 - 30% \$300,0001-\$500,000 - 35% \$50,0001 - Higher - 40%

**Shipping:** Included

**Perf/Pay Bond:** N/A

**Admin Fee:** Mohave's 1% administration fee is not included in the vendor's price for this Erate contract. Mohave will invoice member direct for payment of administration fee.

**Ordering Information:** This is a standard order contract. Make your purchase order out to Integra Telecom of Arizona, Inc. and send to Mohave for review.

**Resources:** » Mohave's Website: [www.mesc.org](http://www.mesc.org)  
» Contract Documents: [http://www.mesc.org/contracts/11M\\_INTE\\_0106.zip](http://www.mesc.org/contracts/11M_INTE_0106.zip)  
» Mohave's Pricing: [www.mesc.org/contract\\_pricing.html](http://www.mesc.org/contract_pricing.html)